

Financial Performance

April 2019

ANTELOPE VALLEY
HOSPITAL

A facility of Antelope Valley Healthcare District



Statement of Income – April (in thousands)

April 2019

	Actual	Budget	Last Year	Budget Variance	Last Year Variance
Revenues					
Net Patient Rev (net of bad debt)	\$ 30,670	\$ 34,076	\$ 33,454	\$ (3,405)	\$ (2,783)
Supplemental Funds/Settlements	7,172	468	2,410	6,704	4,761
Other Operating Revenue	1,485	1,067	630	418	855
Total Operating Revenues	\$ 39,327	\$ 35,611	\$ 36,494	\$ 3,716	\$ 2,833
Expenses					
Productive Salaries	\$ 12,428	\$ 12,400	\$ 12,311	\$ (29)	\$ (118)
Non-Productive Salaries	2,175	2,020	2,145	(155)	(30)
Registry/Contract Labor	1,235	814	1,182	(420)	(53)
Benefits	6,046	5,414	5,557	(632)	(489)
Total Supplies	4,635	5,158	5,341	523	706
Purchased Svcs	2,911	2,465	1,944	(446)	(967)
Other	5,492	4,365	5,429	(1,127)	(64)
Total Operating Expenses	\$ 34,923	\$ 32,637	\$ 33,908	\$ (2,286)	\$ (1,014)
EBIDA	\$ 4,404	\$ 2,974	\$ 2,585	\$ 1,430	\$ 1,819
<i>EBIDA Margin</i>	11.2%	8.4%	7.1%		
Depreciation and Amortization	1,754	1,429	1,239	(325)	(514)
Interest Expense	537	571	559	33	21
Operating Income (loss)	\$ 2,113	\$ 974	\$ 787	\$ 1,139	\$ 1,326
Investment Income (loss)	373	206	(12)	168	385
Capital Contribution	-	-	-	-	-
NET INCOME (LOSS)	\$ 2,486	\$ 1,180	\$ 775	\$ 1,306	\$ 1,711
<i>Net Profit (loss) Margin</i>	6.3%	3.3%	2.1%		
EBIDA w/o Supplemental	\$ (2,767)	\$ 2,506	\$ 175	\$ (5,274)	\$ (2,942)

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Statement of Income - Year to Date (in thousands)

April 2019 YTD	Actual	Budget	Last Year	Budget Variance	Last Year Variance
Revenues					
Net Patient Rev (net of bad debt)	\$ 310,108	\$ 324,738	\$ 329,546	\$ (14,630)	\$ (19,438)
Supplemental Funds/Settlements	21,934	25,739	9,883	(3,805)	12,051
Other Operating Revenue	14,327	10,811	18,733	3,515	(4,406)
Total Operating Revenues	\$ 346,369	\$ 361,288	\$ 358,162	\$ (14,919)	\$ (11,794)
Expenses					
Productive Salaries	\$ 124,927	\$ 126,476	\$ 122,582	\$ 1,549	\$ (2,345)
Non-Productive Salaries	23,387	20,580	22,012	(2,807)	(1,375)
Registry/Contract Labor	11,098	8,141	14,643	(2,957)	3,545
Benefits	56,016	54,200	53,388	(1,816)	(2,628)
Total Supplies	48,662	53,884	54,800	5,222	6,138
Purchased Svcs	24,362	24,649	21,698	287	(2,664)
Other	46,526	43,654	38,288	(2,871)	(8,238)
Total Operating Expenses	\$ 334,977	\$ 331,584	\$ 327,410	\$ (3,393)	\$ (7,567)
EBIDA	\$ 11,391	\$ 29,704	\$ 30,752	\$ (18,313)	\$ (19,361)
<i>EBIDA Margin</i>	3.3%	8.2%	8.6%		
Depreciation and Amortization	14,804	14,292	12,048	(512)	(2,756)
Interest Expense	5,392	5,744	5,863	351	470
Operating Income (loss)	\$ (8,805)	\$ 9,668	\$ 12,842	\$ (18,473)	\$ (21,647)
Investment Income (loss)	5,279	2,072	243	3,207	5,036
Capital Contribution	111	-	431	111	(320)
NET INCOME (LOSS)	\$ (3,415)	\$ 11,740	\$ 13,515	\$ (15,156)	\$ (16,931)
<i>Net Profit (loss)Margin</i>	-1.0%	3.2%	3.8%		
EBIDA w/o Supplemental	\$ (10,543)	\$ 3,965	\$ 20,869	\$ (14,508)	\$ (31,412)



Statement of Income - Monthly Summary

	YTD April 2019	April 2019	March 2019	February 2019	January 2019	December 2018	November 2018	October 2018	September 2018	August 2018	July 2018
Operating Revenues											
Gross Inpatient Revenue	\$ 996,401,028	\$ 96,412,014	\$ 102,956,409	\$ 99,576,639	\$ 104,905,191	\$ 102,638,955	\$ 90,926,034	\$ 101,355,703	\$ 89,920,750	\$ 100,664,005	\$ 107,045,328
Gross Outpatient Revenue	528,826,194	56,530,587	53,320,627	51,591,044	53,906,230	46,029,815	52,311,640	53,982,786	49,298,225	57,552,433	54,302,808
Total Gross Patient Revenue	1,525,227,222	\$152,942,601	\$156,277,036	\$151,167,683	\$158,811,421	\$148,668,770	\$143,237,674	\$155,338,489	\$139,218,974	\$158,216,438	\$161,348,136
Deductions from Revenue	(1,174,532,896)	(117,221,121)	(119,506,439)	(114,816,361)	(124,738,982)	(114,320,124)	(110,820,255)	(120,744,029)	(104,804,632)	(121,860,450)	(125,700,503)
Charity Allowances	(8,094,792)	(1,372,377)	(865,914)	(707,667)	(62,621)	(1,468,655)	(215,604)	(1,132,291)	(770,187)	(773,376)	(726,099)
Provision for bad debt	(32,491,711)	(3,678,635)	(3,879,961)	(3,928,652)	(1,764,741)	(3,512,095)	(5,165,138)	(1,711,670)	(4,967,643)	(2,268,396)	(1,614,780)
Net Patient Revenue	310,107,823	30,670,468	32,024,721	31,715,003	32,245,077	29,367,896	27,036,677	31,750,600	28,676,512	33,314,215	33,306,754
Supplemental Funds/Settlements	21,934,153	7,171,573	4,488,948	1,645,086	5,531,275	287,922	287,922	1,651,373	287,922	287,922	294,210
Revenue from health related activities	140,670	-	105,214	-	-	145,577	-	(110,121)	-	-	-
Other Operating Revenue	14,186,040	1,484,814	1,188,807	1,077,736	1,095,014	1,193,341	1,307,394	1,387,111	4,179,260	691,634	580,929
Total Operating Revenues	\$ 346,368,686	\$ 39,326,855	\$ 37,807,690	\$ 34,437,825	\$ 38,871,366	\$ 30,994,736	\$ 28,631,993	\$ 34,678,862	\$ 33,143,693	\$ 34,293,772	\$ 34,181,894
Operating Expenses											
Productive Salaries	\$ 124,926,744	\$ 12,428,494	\$ 13,195,293	\$ 11,645,112	\$ 12,706,986	\$ 12,848,414	\$ 11,863,093	\$ 12,414,123	\$ 12,499,096	\$ 12,545,267	\$ 12,780,866
Non-Productive Salaries	23,387,419	2,174,681	2,481,883	1,911,723	2,185,089	2,180,761	3,093,126	2,038,528	2,182,003	2,734,260	2,405,367
Registry/Contract Labor	11,097,768	1,234,612	1,175,925	1,117,134	1,356,687	920,968	1,093,904	1,254,851	1,099,592	926,911	917,183
Benefits	56,016,218	6,046,033	6,000,563	5,593,159	5,639,236	5,370,408	5,498,530	5,335,380	4,984,596	6,039,226	5,509,087
Total Salaries and Benefits	215,428,149	21,863,820	22,853,664	20,267,128	21,887,998	21,320,551	21,548,663	21,042,881	20,765,287	22,245,663	21,612,603
Medical Care Materials	34,789,562	3,140,291	3,805,989	3,603,268	3,475,366	3,385,291	3,345,846	3,737,903	2,905,953	3,837,112	3,552,543
Pharmaceuticals	9,590,757	981,359	1,083,588	935,522	1,011,613	881,125	988,208	880,161	802,461	960,821	1,065,898
Other Non-Medical Supplies	4,281,312	513,562	394,366	382,583	531,705	411,002	429,224	412,740	423,023	423,023	426,153
Total Supplies	48,661,630	4,635,212	5,283,943	4,921,373	5,018,684	4,677,418	4,763,278	4,975,017	4,121,153	5,220,956	5,044,594
Professional Fees	29,438,373	2,759,758	2,689,028	2,878,732	2,725,423	3,577,227	3,443,557	3,442,969	3,008,452	2,553,811	2,359,417
Purchased Services	24,361,939	2,911,087	2,750,396	2,685,188	2,413,093	2,147,352	2,197,832	2,296,453	2,121,400	2,301,231	2,537,905
Insurance	4,057,583	404,766	404,766	405,686	405,686	405,686	405,686	405,647	405,647	406,647	406,344
Utilities	3,116,854	260,836	257,061	286,420	305,039	305,072	276,075	307,238	294,512	456,009	368,591
Rents and Leases	3,939,436	435,705	395,823	297,886	461,643	410,519	418,492	393,540	324,050	402,119	399,660
Other	5,973,465	1,631,378	1,536,396	331,996	356,526	348,585	352,071	342,857	332,623	377,503	363,532
Purchased Services and Other	70,887,631	8,403,531	8,033,471	6,885,908	6,667,409	7,195,441	7,093,713	7,188,704	6,486,684	6,497,320	6,435,449
Total Operating Expenses	\$ 334,977,409	\$ 34,922,663	\$ 36,171,078	\$ 32,074,409	\$ 33,674,092	\$ 33,193,410	\$ 33,406,646	\$ 33,206,602	\$ 31,373,126	\$ 33,963,939	\$ 33,092,646
EBIDA											
EBIDA	\$ 11,391,277	\$ 4,404,292	\$ 1,636,613	\$ 2,363,416	\$ 5,297,274	\$ (2,198,674)	\$ (4,773,662)	\$ 1,472,260	\$ 1,770,568	\$ 329,833	\$ 1,089,348
Depreciation and Amortization	14,803,825	1,753,729	1,785,291	1,469,433	1,471,066	1,473,861	1,451,814	1,470,220	1,460,815	1,253,439	1,214,157
Interest Expense	5,392,415	537,467	543,832	533,793	534,610	535,922	536,726	539,810	538,327	546,762	545,165
Operating Income (Loss)	\$ (8,804,963)	\$ 2,113,096	\$ (692,510)	\$ 360,190	\$ 3,291,698	\$ (4,208,457)	\$ (6,762,192)	\$ (637,771)	\$ (228,573)	\$ (1,470,368)	\$ (668,975)
Investment Income (Loss)	5,279,025	373,371	1,040,088	344,658	735,007	1,144,987	514,771	163,101	46,388	580,467	336,187
Net Income (Loss) before Capital Contributions	\$ (3,525,937)	\$ 2,486,467	\$ 347,578	\$ 704,848	\$ 4,026,606	\$ (3,063,470)	\$ (6,247,421)	\$ (374,670)	\$ (182,185)	\$ (889,901)	\$ (333,788)
Capital Contributions	110,611	-	-	-	-	110,611	-	-	-	-	-
NET INCOME (LOSS)	\$ (3,415,326)	\$ 2,486,467	\$ 347,578	\$ 704,848	\$ 4,026,606	\$ (2,952,859)	\$ (6,247,421)	\$ (374,670)	\$ (182,185)	\$ (889,901)	\$ (333,788)
EBIDA w/o Supplemental	\$ (10,542,876)	\$ (2,767,281)	\$ (2,852,335)	\$ 718,330	\$ (234,001)	\$ (2,486,596)	\$ (5,061,574)	\$ (179,113)	\$ 1,482,646	\$ 41,911	\$ 795,138



Key Financial Ratios

April 2019

	Actual	Budget	Last Year	Budget Variance	Last Year Variance
<u>Key Financial Ratios</u>					
Net Income (Loss) Margin %	6.3%	3.3%	2.1%	3.0%	4.2%
Operating Income (Loss) Margin %	5.4%	2.7%	2.2%	2.6%	3.2%
EBIDA (Loss) Margin %	11.2%	8.4%	7.1%	2.8%	4.1%
Outpatient Revenue %	37.0%	32.1%	32.0%	4.9%	5.0%
Realization Rate on Gross Charges	20.1%	22.1%	21.2%	-2.1%	-1.1%
Net Income (Loss) per Adj Discharge	\$ 978	\$ 485	\$ 305	\$ 493	\$ 672
Net Income (Loss) per APD	\$ 241	\$ 117	\$ 77	\$ 125	\$ 165
EBIDA per Adj Discharge	\$ 1,732	\$ 1,222	\$ 1,018	\$ 509	\$ 714
EBIDA per APD	\$ 428	\$ 294	\$ 255	\$ 134	\$ 172
<u>Working Capital Indicators</u>					
Cash Collections (in thousands)	\$ 32,430	\$ 32,254	\$ 35,722	\$ 176	(\$ 3,292)
Cash Collections/Net Patient Revenue	105.7%	94.7%	106.8%	11.1%	-1.0%

April 2019

YTD

	Actual	Budget	Last Year	Budget Variance	Last Year Variance
<u>Key Financial Ratios</u>					
Net Income (Loss) Margin %	-1.0%	3.2%	3.8%	-4.2%	-4.8%
Operating Income (Loss) Margin %	-2.5%	2.7%	3.6%	-5.2%	-6.1%
EBIDA (Loss) Margin %	3.3%	8.2%	8.6%	-4.9%	-5.3%
Outpatient Revenue %	34.7%	32.4%	32.1%	2.2%	2.6%
Realization Rate on Gross Charges	20.3%	20.5%	20.7%	-0.2%	-0.3%
Net Income (Loss) per Adj Discharge	\$ (139)	\$ 455	\$ 526	\$ (594)	\$ (665)
Net Income (Loss) per APD	\$ (33)	\$ 114	\$ 131	\$ (147)	\$ (164)
EBIDA per Adj Discharge	\$ 463	\$ 1,152	\$ 1,197	\$ (689)	\$ (734)
EBIDA per APD	\$ 111	\$ 288	\$ 297	\$ (177)	\$ (186)
<u>Working Capital Indicators</u>					
Cash Collections (in thousands)	\$ 300,588	\$ 316,550	\$ 326,062	\$ (15,962)	\$ (25,474)
Cash Collections/Net Patient Revenue	96.9%	97.5%	98.9%	-0.5%	-2.0%



Ratios and Debt Covenant Requirements

April 2019 YTD	Actual	Last Year	Last Year Variance%
<u>Working Capital Indicators</u>			
Net Days in Accounts Receivable - 3 month lookback	59.9	49.0	10.9
Working Capital (in thousands)	\$ 47,918	\$ 16,166	\$ 31,752
Current Ratio	1.2	1.1	0.2
Inventory Turnover	7.2	8.5	(1.3)
Days In Accounts Payable	64.0	53.0	11.0
<u>Operating Cash</u>			
Operating Liquid Cash (in thousands)	\$ 74,449	\$ 48,429	\$ 26,020
Total Cash (in thousands)	\$ 209,966	\$ 199,579	\$ 10,387
Operating Liquid Cash and Mkt Securities as % of Debt	134.1%	111.7%	22.5%
<u>Bond Covenant Requirements</u>			
Days Cash on Hand	156.6	Requirement 55.0	158.0 (1.4)

[Days Cash on Hand is the number of days that an organization can continue to pay its operating expenses, given the amount of cash available]



Metrics - Monthly

April 2019

	Actual	Budget	LFY	Budget Variance	LFY Variance
<u>Revenue Metrics</u>					
Gross Revenue per APD	\$ 14,850	\$ 15,210	\$ 15,602	\$ (359)	\$ (752)
Net Patient Revenue APD	\$ 2,978	\$ 3,365	\$ 3,306	\$ (387)	\$ (328)
Contractuals as a % of Gross Revenue	76.6%	76.3%	78.5%	0.4%	-1.9%
Charity as a % of Gross Revenue	0.9%	0.5%	-0.5%	0.4%	1.4%
Bad Debt as a % of Gross Revenue	2.4%	1.1%	0.8%	1.3%	1.6%
<u>Labor Metrics</u>					
FTEs: Productive (Excluding Registry)	1,841	1,740	1,906	101	(65)
FTEs: Non-Productive	277	268	261	9	16
FTEs: Contract Labor/Registry	78	44	74	34	4
FTEs: Total	2,196	2,051	2,241	145	(45)
Productive FTEs / AOB	5.59	5.28	5.87	0.31	(0.28)
Paid FTEs / AOB	6.40	6.08	6.64	0.32	(0.25)
Total Labor / Adj Discharge	\$ 8,606	\$ 8,487	\$ 8,344	\$ 119	\$ 261
Total Labor / APD	\$ 2,125	\$ 2,039	\$ 2,094	\$ 86	\$ 31
FTEs Contract Labor as % of FTEs Total Labor	3.6%	2.1%	3.3%	1.4%	0.3%
Labor Cost as % of Total Operating Revenue	55.6%	58.0%	58.1%	-2.3%	-2.4%
Benefits as % of Labor (Excluding Registry)	41.4%	37.5%	38.4%	3.9%	3.0%
<u>Operating Expense Metrics</u>					
Total Operating Expenses / Adj Discharge	\$ 13,733	\$ 13,414	\$ 13,350	\$ 319	\$ 383
Total Operating Expenses / APD	\$ 3,391	\$ 3,223	\$ 3,351	\$ 168	\$ 40
Total Supplies / Adj Discharge	\$ 1,823	\$ 2,120	\$ 2,103	\$ (297)	\$ (280)
Total Supplies / APD	\$ 450	\$ 509	\$ 528	\$ (59)	\$ (78)
Total Supplies as % of Total Operating Revenue	11.8%	14.5%	14.6%	-2.7%	-2.8%
Total Purchased Services / Adj Discharge	\$ 3,305	\$ 2,807	\$ 2,903	\$ 497	\$ 402
Total Purchased Services / APD	\$ 816	\$ 674	\$ 729	\$ 141	\$ 87

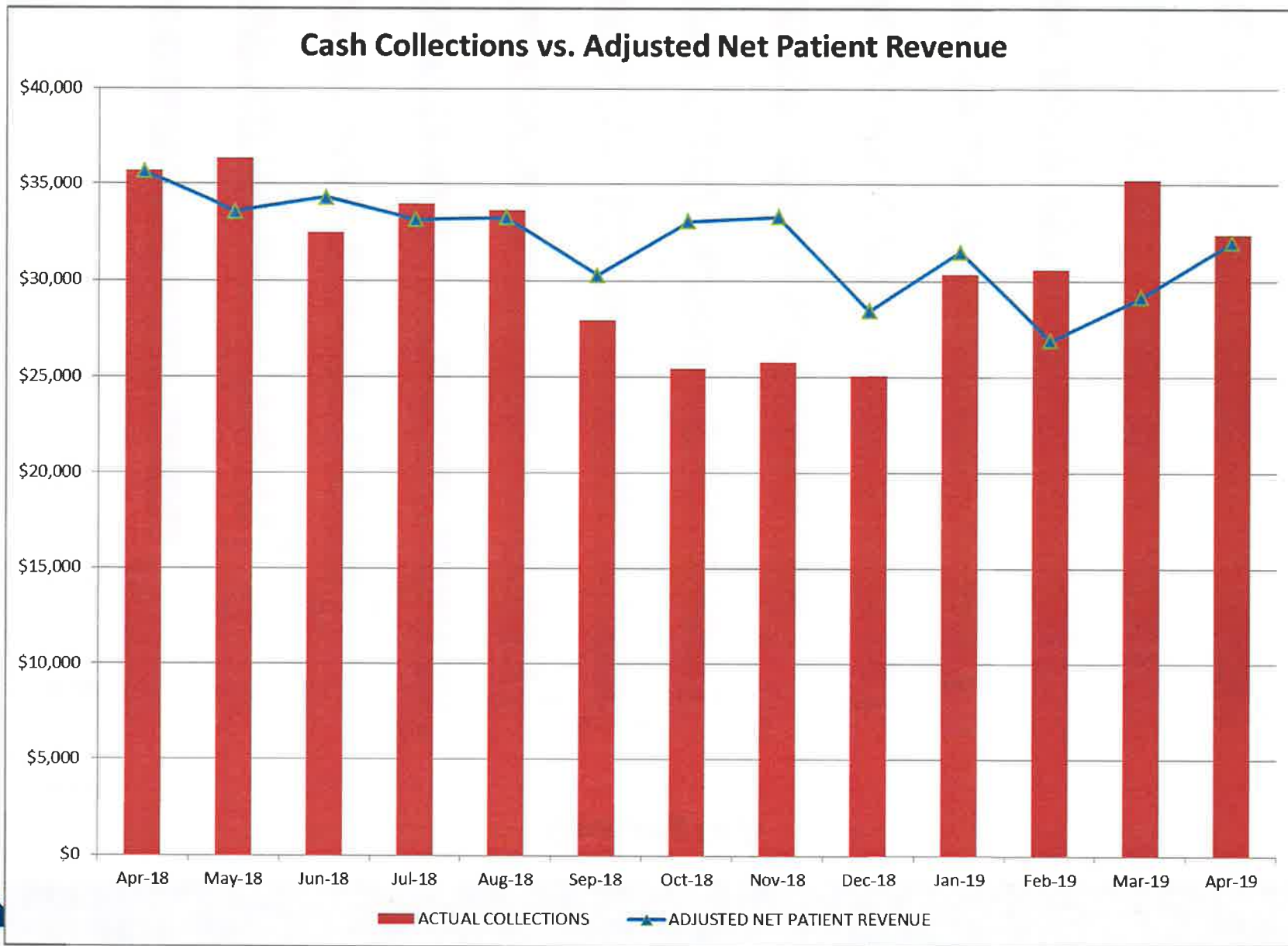


Metrics - Year to Date

April 2019 YTD	Actual	Budget	Last Year	Budget Variance	Last Year Variance
<u>Revenue Metrics</u>					
Gross Revenue per APD	\$ 14,921	\$ 15,351	\$ 15,394	\$ (430)	\$ (473)
Net Patient Revenue APD	\$ 3,034	\$ 3,149	\$ 3,183	\$ (115)	\$ (149)
Contractuals as a % of Gross Revenue	77.0%	77.9%	77.7%	-0.9%	-0.7%
Charity as a % of Gross Revenue	0.5%	0.5%	0.5%	0.0%	0.0%
Bad Debt as a % of Gross Revenue	2.1%	1.1%	1.1%	1.0%	1.0%
<u>Labor Metrics</u>					
FTEs: Productive (Excluding Registry)	1,805	1,755	1,869	49	(64)
FTEs: Non-Productive	300	271	304	30	(3)
FTEs: Contract Labor/Registry	70	43	86	27	(15)
FTEs: Total	2,175	2,069	2,258	106	(82)
Productive FTEs / AOB	5.58	5.30	5.74	0.28	(0.16)
Paid FTEs / AOB	6.47	6.10	6.63	0.37	(0.16)
Total Labor / Adj Discharge	\$ 8,754	\$ 8,120	\$ 8,277	\$ 634	\$ 478
Total Labor / APD	\$ 2,108	\$ 2,030	\$ 2,054	\$ 77	\$ 54
FTEs Contract Labor as % of FTEs Total Labor	3.2%	2.1%	3.8%	1.1%	-0.6%
Labor Cost as % of Total Operating Revenue	62.2%	58.0%	59.4%	4.2%	2.8%
Benefits as % of Labor (Excluding Registry)	37.8%	36.9%	36.9%	0.9%	0.8%
<u>Operating Expense Metrics</u>					
Total Operating Expenses / Adj Discharge	\$ 13,613	\$ 12,858	\$ 12,745	\$ 754	\$ 868
Total Operating Expenses / APD	\$ 3,277	\$ 3,215	\$ 3,163	\$ 62	\$ 114
Total Supplies / Adj Discharge	\$ 1,977	\$ 2,089	\$ 2,133	\$ (112)	\$ (156)
Total Supplies / APD	\$ 476	\$ 522	\$ 529	\$ (46)	\$ (53)
Total Supplies as % of Total Operating Revenue	14.0%	14.9%	15.3%	-0.9%	-1.3%
Total Purchased Services / Adj Discharge	\$ 2,881	\$ 2,649	\$ 2,335	\$ 232	\$ 546
Total Purchased Services / APD	\$ 694	\$ 662	\$ 579	\$ 31	\$ 114



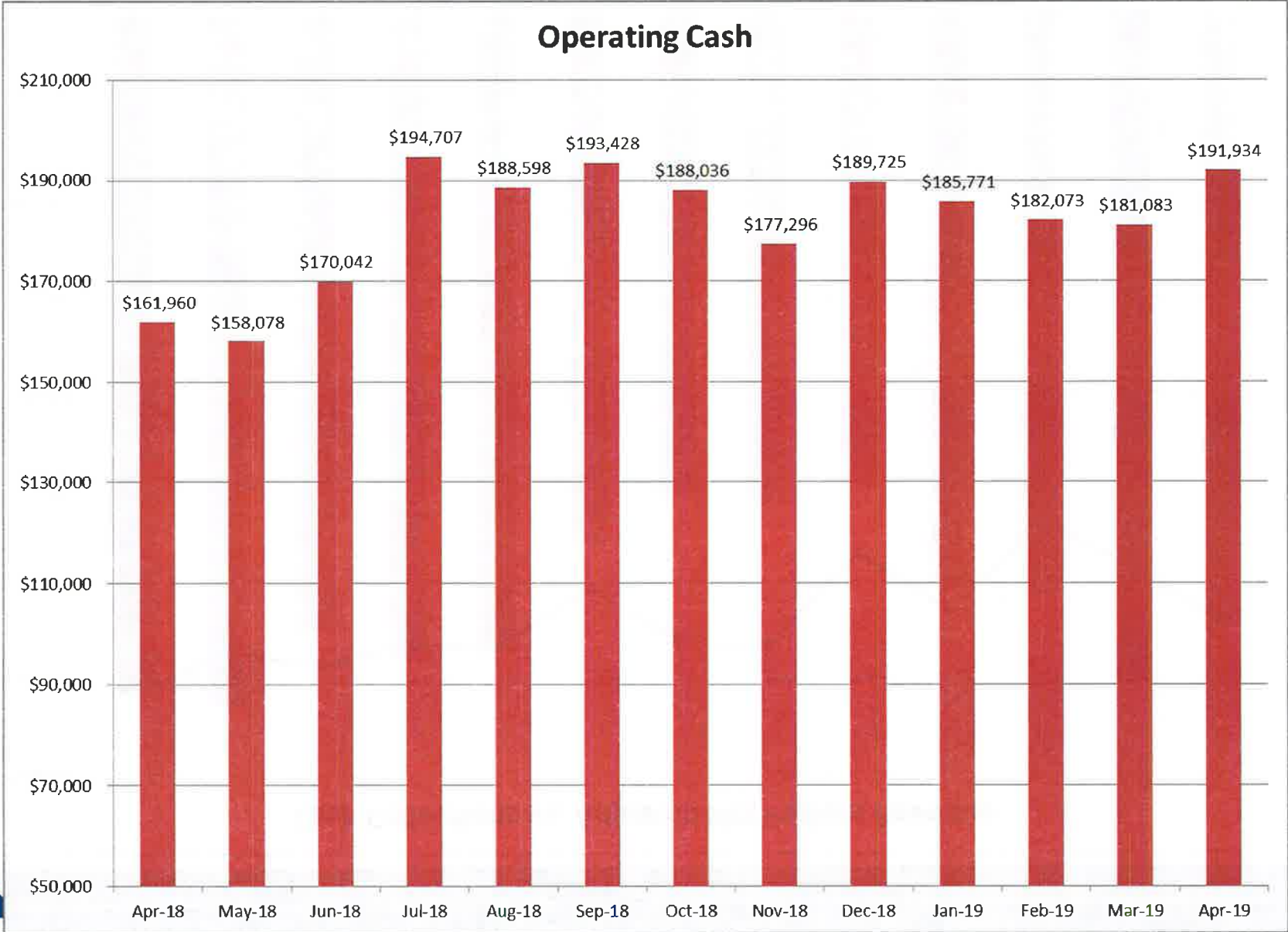
Cash Collections vs. Net Patient Revenue (in thousands)



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Operating Cash and Investments (in thousands)



Volumes – April

April 2019

	Actual	Budget	Last Year	Budget Variance	Last Year Variance
<u>Volumes</u>					
Acute Discharges	1,603	1,653	1,728	(50)	(125)
Adjusted Discharges	2,543	2,433	2,540	110	3
Acute Patient Days	6,492	6,879	6,886	(387)	(394)
Adjusted Patient Days	10,299	10,127	10,120	172	179
Observations (as Patient Days)	311	266	320	45	(9)
Average Daily Census	216	229	230	(13)	(14)
Adjusted Occupied Bed	343	338	337	6	6
General Acute LOS	4.05	4.16	3.98	0.11	(0.06)
General Acute CMI	1.32	1.30	1.31	0.02	0.01
Medicare Acute LOS	5.09	5.19	5.13	0.10	0.03
CMS GM LOS	3.98	4.00	3.89	(0.02)	0.09
Medicare CMI	1.81	1.80	1.93	0.01	(0.12)

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Volumes – April (continued)

April 2019

	Actual	Budget	Last Year	Budget Variance	Last Year Variance
<u>Volumes</u>					
Deliveries	342	375	387	(33)	(45)
I/P Surgeries-WIP	120	149	160	(29)	(40)
Trauma Cases	108	109	100	(1)	8
E/R Visits	11,094	10,389	10,456	705	638
E/R Admits	1,105	1,108	1,094	(3)	11
E/R Conversion to I/P %	10.0%	10.7%	10.5%	-0.7%	-0.5%
E/R Admits to Total Admits %	68.9%	67.0%	63.3%	1.9%	5.6%
Outpatient Visits	2,785	5,028	5,532	(2,243)	(2,747)
I/P Surgeries	267	345	383	(78)	(116)
O/P Surgeries	367	234	256	133	111
Total Surgeries	634	579	639	55	(5)

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Volumes - Year to Date

**April 2019
YTD**

	Actual	Budget	Last Year	Budget Variance	Last Year Variance
<u>Volumes</u>					
Acute Discharges	16,066	17,429	17,450	(1,363)	(1,384)
Adjusted Discharges	24,608	25,788	25,690	(1,180)	(1,082)
Acute Patient Days	66,768	69,704	70,321	(2,936)	(3,553)
Adjusted Patient Days	102,217	103,129	103,523	(912)	(1,306)
Observations (as Patient Days)	3,140	2,774	2,734	366	406
Average Daily Census	220	229	231	(9)	(11)
Adjusted Occupied Bed	336	339	341	(3)	(4)
General Acute LOS	4.16	4.00	4.03	(0.16)	(0.13)
General Acute CMI	1.30	1.30	1.30	0.00	0.00
Medicare Acute LOS	5.35	4.99	5.10	(0.37)	(0.25)
CMS GM LOS	3.98	4.00	3.89	(0.02)	0.09
Medicare CMI	1.80	1.80	1.81	0.00	(0.01)

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Volumes - Year to Date (continued)

**April 2019
YTD**

	Actual	Budget	Last Year	Budget Variance	Last Year Variance
<u>Volumes</u>					
Deliveries	3,817	3,927	3,929	(110)	(112)
IP Surgeries-WIP	1,285	1,384	1,394	(99)	(109)
Trauma Cases	1,048	1,107	1,090	(59)	(42)
E/R Visits	105,583	108,840	108,452	(3,257)	(2,869)
E/R Admits	10,747	11,482	11,467	(735)	(720)
E/R Conversion to IP %	10.2%	10.5%	10.6%	-0.4%	-0.4%
E/R Admits to Total Admits %	66.9%	65.9%	65.7%	1.0%	1.2%
Outpatient Visits	32,103	52,116	51,794	(20,013)	(19,691)
IP Surgeries	3,128	3,797	3,821	(669)	(693)
O/P Surgeries	3,156	2,542	2,698	614	458
Total Surgeries	6,284	6,339	6,519	(55)	(235)

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**ANTELOPE VALLEY
HOSPITAL**

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13 Month Trended Volumes

	April 2019	March 2019	February 2019	January 2019	December 2018	November 2018	October 2018	September 2018	August 2018	July 2018	June 2018	May 2018	April 2018
Volumes													
Acute Discharges	1,603	1,690	1,456	1,627	1,613	1,501	1,540	1,498	1,768	1,770	1,668	1,711	1,728
Adjusted Discharges	2,543	2,565	2,210	2,463	2,336	2,365	2,360	2,319	2,779	2,668	2,572	2,666	2,540
Acute Patient Days	6,492	7,029	6,362	7,079	6,876	6,253	6,537	6,238	6,722	7,180	6,621	6,720	6,886
Adjusted Patient Days	10,299	10,669	9,658	10,717	9,960	9,850	10,019	9,658	10,565	10,822	10,208	10,471	10,120
Observations (as Pt Days)	311	350	281	329	255	400	326	337	277	274	304	306	320
Average Daily Census	216	227	227	228	222	208	211	208	217	232	221	217	230
Adjusted Occupied Bed	343	344	345	346	321	328	323	322	341	349	340	338	337
General Acute LOS	4.05	4.16	4.37	4.35	4.26	4.17	4.24	4.16	3.80	4.06	3.97	3.93	3.98
General Acute CMI	1.32	1.34	1.38	1.33	1.24	1.32	1.32	1.21	1.20	1.33	1.29	1.29	1.31
Medicare Acute LOS	5.09	5.00	6.02	5.10	5.30	5.60	5.62	5.92	5.23	4.98	4.96	4.98	5.13
CMS GM LOS	3.98	3.88	3.81	3.88	3.75	3.80	3.76	3.75	3.83	3.96	3.75	3.92	3.89
Medicare CMI	1.81	1.78	1.76	1.82	1.68	1.81	1.80	1.75	1.73	1.93	1.79	1.85	1.93
Deliveries	342	357	289	392	394	381	364	388	491	419	398	360	387
IP Surgeries-WIP	120	115	92	146	134	116	125	137	162	138	145	131	160
Trauma Cases	108	95	98	103	99	105	113	90	115	122	119	113	100
E/R Visits	11,094	12,058	10,260	11,467	9,526	9,618	9,905	9,897	10,886	10,872	10,738	10,743	10,456
E/R Admits	1,105	1,213	1,004	1,237	1,034	961	935	976	1,093	1,189	1,133	1,132	1,094
E/R Conversion to IP %	10.0%	10.1%	9.8%	10.8%	10.9%	10.0%	9.4%	9.9%	10.0%	10.9%	10.6%	10.5%	10.5%
E/R Admits to Total Admits %	68.9%	71.8%	69.0%	76.0%	64.1%	64.0%	60.7%	65.2%	61.8%	67.2%	67.9%	66.2%	63.3%
Outpatient Visits	2,785	2,370	3,256	2,316	2,715	3,058	3,341	2,698	4,675	4,889	4,786	5,570	5,532
IP Surgeries	267	313	274	275	302	286	352	257	389	413	413	357	383
O/P Surgeries	367	339	310	331	293	308	320	263	325	300	243	293	256
Total Surgeries	634	652	584	606	595	594	672	520	714	713	656	650	639

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Gross Charges by Payor Mix

April 2019

Payor Mix (Gross Charges)

	Actual	Budget	Last Year	Budget Variance%	Last Year Variance%
Medicare	19.4%	18.8%	19.3%	0.7%	0.1%
Medicare Mgd Care	16.3%	16.3%	16.9%	0.0%	-0.6%
MediCal	9.7%	12.3%	10.2%	-2.7%	-0.5%
MediCal Mgd Care	30.0%	28.5%	27.1%	1.5%	2.8%
Commercial - Mgd Care	21.2%	20.9%	23.1%	0.2%	-1.9%
Other	1.1%	1.9%	1.9%	-0.8%	-0.8%
Self Pay	2.4%	1.3%	1.5%	1.1%	0.9%

April 2019
YTD

Payor Mix (Gross Charges)

	Actual	Budget	Last Year	Budget Variance%	Last Year Variance%
Medicare	17.9%	18.6%	19.2%	-0.7%	-1.3%
Medicare Mgd Care	16.8%	16.3%	16.4%	0.5%	0.4%
MediCal	10.4%	12.3%	11.4%	-1.9%	-1.0%
MediCal Mgd Care	29.2%	28.5%	28.0%	0.7%	1.2%
Commercial - Mgd Care	21.6%	21.1%	21.3%	0.5%	0.2%
Other	2.0%	1.9%	1.9%	0.1%	0.2%
Self Pay	2.1%	1.3%	1.8%	0.9%	0.3%

April – Discharges / Days / Length of Stay

April 2019

	Actual	Budget	Last Year	Budget Variance	Last Year Variance
<u>Acute Discharges by Payor</u>					
Medicare	276	295	295	(19)	(19)
Medicare Mgd Care	232	229	260	3	(28)
MediCal	170	228	234	(58)	(64)
MediCal Mgd Care	506	500	522	6	(16)
Commercial - Mgd Care	360	365	382	(5)	(22)
Other	13	27	26	(14)	(13)
Self Pay	46	9	9	37	37
Total Acute Discharges	1,603	1,653	1,728	(50)	(125)
<u>Acute Days by Payor</u>					
Medicare	1,405	1,530	1,512	(125)	(107)
Medicare Mgd Care	975	953	1,042	22	(67)
MediCal	711	1,121	958	(410)	(247)
MediCal Mgd Care	1,979	1,855	1,690	124	289
Commercial - Mgd Care	1,139	1,238	1,518	(99)	(379)
Other	74	122	125	(48)	(51)
Self Pay	209	59	41	150	168
Total Acute Patient Days	6,492	6,879	6,886	(387)	(394)
<u>Acute Average Length of Stay</u>					
Medicare	5.09	5.19	5.13	(0.10)	(0.03)
Medicare Mgd Care	4.20	4.17	4.01	0.03	0.19
MediCal	4.18	4.91	4.09	(0.73)	0.09
MediCal Mgd Care	3.91	3.71	3.24	0.20	0.67
Commercial - Mgd Care	3.16	3.39	3.97	(0.22)	(0.81)
Other	5.69	4.49	4.81	1.20	0.88
Self Pay	4.54	6.78	4.56	(2.24)	(0.01)
Total Acute Avg. Length of Stay	4.05	4.16	3.98	(0.11)	0.06

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ANTELOPE VALLEY
HOSPITAL

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Year to Date – Discharges / Days / Length of Stay

April 2019
YTD

	Actual	Budget	Last Year	Budget Variance	Last Year Variance
<u>Acute Discharges by Payor</u>					
Medicare	2,662	3,110	3,109	(448)	(447)
Medicare Mgd Care	2,297	2,411	2,467	(114)	(170)
MediCal	1,984	2,407	2,390	(423)	(406)
MediCal Mgd Care	4,968	5,270	5,217	(302)	(249)
Commercial - Mgd Care	3,654	3,853	3,900	(199)	(246)
Other	220	287	284	(67)	(64)
Self Pay	281	91	83	190	198
Total Acute Discharges	16,066	17,429	17,450	(1,363)	(1,384)
<u>Acute Days by Payor</u>					
Medicare	14,246	15,506	15,858	(1,260)	(1,612)
Medicare Mgd Care	10,112	9,661	9,990	451	122
MediCal	8,608	11,355	11,193	(2,747)	(2,585)
MediCal Mgd Care	19,052	18,802	18,525	250	527
Commercial - Mgd Care	12,420	12,547	13,002	(127)	(582)
Other	1,096	1,238	1,225	(142)	(129)
Self Pay	1,234	595	528	639	706
Total Acute Patient Days	66,768	69,704	70,321	(2,936)	(3,553)
<u>Acute Average Length of Stay</u>					
Medicare	5.35	4.99	5.10	0.37	0.25
Medicare Mgd Care	4.40	4.01	4.05	0.40	0.35
MediCal	4.34	4.72	4.68	(0.38)	(0.34)
MediCal Mgd Care	3.83	3.57	3.55	0.27	0.28
Commercial - Mgd Care	3.40	3.26	3.33	0.14	0.07
Other	4.98	4.32	4.31	0.66	0.67
Self Pay	4.39	6.52	6.36	(2.13)	(1.97)
Total Acute Avg. Length of Stay	4.16	4.00	4.03	0.16	0.13

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